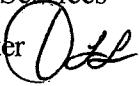


Memorandum for General RFP Configuration

To: Vendor with current valid proposal for General RFP #3579 for Telecommunications Equipment and Services

From: David L. Litchliter 

CC: ITS Project File Number 38535

Date: November 18, 2009

Subject: Letter of Configuration (LOC) Number 38535 for the procurement of AVAYA communications equipment for the Mississippi Division of Medicaid (DOM)

Contact Name: Paula Conn

Contact Phone Number: 601-359-4411

Contact E-mail Address: Paula.Conn@its.ms.gov

The Mississippi Department of Information Technology Services (ITS) is seeking the hardware described below on behalf of the Mississippi Division of Medicaid (DOM). Our records indicate that your company currently has a valid proposal on file at ITS in response to General RFP #3579 for Telecommunications Equipment and Services. Our preliminary review of this proposal indicates that your company offers products, software, and/or services that may meet the requirements of this project; therefore, we are requesting your configuration assistance for the components described below.

1. GENERAL LOC INSTRUCTIONS

- 1.1 Beginning with Item 3, label and respond to each outline point as it is labeled in the LOC.
- 1.2 The Vendor must respond with "ACKNOWLEDGED," "WILL COMPLY," or "AGREED" to each point in the LOC as follows:
 - 1.2.1 "ACKNOWLEDGED" should be used when a Vendor response or Vendor compliance is not required. "ACKNOWLEDGED" simply means the Vendor is confirming to the State that he read the statement. This is commonly used in sections where the agency's current operating environment is described or where general information is being given about the project.

- 1.2.2 “WILL COMPLY” or “AGREED” are used interchangeably to indicate that the Vendor will adhere to the requirement. These terms are used to respond to statements that specify that a Vendor or Vendor’s proposed solution must comply with a specific item or must perform a certain task.
- 1.3 If the Vendor cannot respond with “ACKNOWLEDGED,” “WILL COMPLY,” or “AGREED,” then the Vendor must respond with “EXCEPTION.” (See instructions in Item 8 regarding Vendor exceptions.)
- 1.4 Where an outline point asks a question or requests information, the Vendor must respond with the specific answer or information requested in addition to “WILL COMPLY” or “AGREED”.
- 1.5 In addition to the above, Vendor must provide explicit details as to the manner and degree to which the proposal meets or exceeds each specification.

2. GENERAL OVERVIEW AND BACKGROUND

ITS is seeking the AVAYA equipment listed in Attachment A, *Product List and Cost Proposal*. This equipment will be installed at various locations of the DOM throughout the State. See Attachment C, *Delivery Addresses* for the locations to which equipment will be shipped. The equipment installed at the DOM locations will interface directly with the host processor located in the Robert E. Lee Building at 239 North Lamar Street, Jackson, Mississippi.

3. PROCUREMENT PROJECT SCHEDULE

| Task | Date |
|-----------------------|---|
| Release of LOC | Wednesday, November 18, 2009 |
| Proposals Due | Monday, December 7, 2009 |
| Proposal Evaluation | December 8—10, 2009 |
| Notification of Award | December 11, 2009 |
| Equipment Delivery | December 21, 2009 (two locations) and January 8, 2010 |

4. STATEMENTS OF UNDERSTANDING

- 4.1 Proposed equipment must be new from the manufacturer and qualify for warranty and maintenance services.

- 4.2 Vendor must be aware that ITS reserves the right to purchase this equipment from multiple vendors if advantageous to the State.
- 4.3 It is the State's intention that the hardware and software ship to the DOM locations where it is to be installed, with two exceptions. See Attachment C, *Shipping Addresses*, for the shipping addresses and contacts for each location. Equipment that is to be installed at the host processor site in the Robert E. Lee Building must be shipped to the attention of Dennis Bledsoe, 239 North Lamar Street, Room 401, Jackson, Mississippi 39201.
- 4.3.1 The equipment for the Gulfport Regional Office must be received by December 21, 2009, at the address in Attachment C, as that location will be moving December 28, 2009. This will require that the equipment to be delivered to the ITS location listed in 4.3 must also be delivered by December 21, 2009.
- 4.3.2 The Jackson/Canton Regional Office is also relocating. The equipment for that location will be shipped to the address in Attachment C. That equipment, along with the equipment for all other locations, must be delivered by January 8, 2010.
- 4.4 Vendor acknowledges that if awarded, it will ensure its compliance with the Mississippi Employment Protection Act, Section 71-11-1, et seq. of the Mississippi Code Annotated (Supp2008), and will register and participate in the status verification system for all newly hired employees. The term "employee" as used herein means any person that is hired to perform work within the State of Mississippi. As used herein, "status verification system" means the Illegal Immigration Reform and Immigration Responsibility Act of 1996 that is operated by the United States Department of Homeland Security, also known as the E-Verify Program, or any other successor electronic verification system replacing the E-Verify Program. Vendor will agree to maintain records of such compliance and, upon request of the State, to provide a copy of each such verification to the State.

Vendor acknowledges and certifies that any person assigned to perform services hereunder meets the employment eligibility requirements of all immigration laws of the State of Mississippi.

Vendor acknowledges that violating the E-Verify Program (or successor thereto) requirements subjects Vendor to the following: (a) cancellation of any state or public contract and ineligibility for any state or public contract for up to three (3) years, with notice of such cancellation being made public, or (b) the loss of any license, permit, certification or other document granted to Vendor by an agency,

department or governmental entity for the right to do business in Mississippi for up to one (1) year, or (c) both. Vendor would also be liable for any additional costs incurred by the State due to contract cancellation or loss of license or permit.

- 4.5 From the issue date of this LOC until a Vendor is selected and the selection is announced, responding Vendors or their representatives may not communicate, either orally or in writing regarding this LOC with any statewide elected official, state officer or employee, member of the legislature or legislative employee except as noted herein. To ensure equal treatment for each responding Vendor, all questions regarding this LOC must be submitted in writing to the State's Contact Person for the selection process, no later than the last date for accepting responding Vendor questions provided in this LOC. All such questions will be answered officially by the State in writing. All such questions and answers will become addenda to this LOC. **Vendors failing to comply with this requirement will be subject to disqualification.**

4.5.1 The State contact person for the selection process is: Paula Conn, Technology Consultant, 301 North Lamar Street, Suite 508, Jackson, Mississippi 39201, 601-359-4411, Paula.Conn@its.ms.gov.

4.5.2 Vendor may consult with State representatives as designated by the State contact person identified in 4.5.1 above in response to State-initiated inquiries. Vendor may consult with State representatives during scheduled oral presentations and demonstrations excluding site visits.

- 4.6 Subject to acceptance by ITS, the Vendor acknowledges that by submitting a proposal, the Vendor is contractually obligated to comply with all items in this LOC, except those listed as exceptions on the Proposal Exception Summary Form. If no Proposal Exception Summary Form is included, the Vendor is indicating that he takes no exceptions. This acknowledgement also contractually obligates any and all subcontractors that may be proposed. Vendors may not later take exception to any point during contract negotiations.

5. FUNCTIONAL/TECHNICAL SPECIFICATIONS

- 5.1 Vendor must provide pricing for the following equipment list in Attachment A, *Product List and Cost Proposal Form*.
- 5.2 Vendor must detail (by part number and description) any items that are functionally equivalent and substituted for the item listed in Attachment A.
- 5.3 Installation shall be provided directly by AVAYA.

6. EQUIPMENT WARRANTY AND POST-WARRANTY MAINTENANCE

- 6.1 Vendors must state the warranty period for each item proposed, during which time maintenance need not be paid.
- 6.2 Vendor must provide a brief description of warranty services (include days and hours of coverage, coverage type [onsite, depot], response time, etc.)
- 6.3 Post-warranty maintenance shall be provided directly by AVAYA due to the fact that ITS-TS will require remote expert systems support.

7. ADDITIONAL REQUIREMENTS

- 7.1 ITS acknowledges that the specifications within this LOC are not exhaustive. Rather, they reflect the known requirements that must be met by the proposed system. Vendors must specify, here, what additional components may be needed and are proposed in order to complete each configuration.
- 7.2 Vendor must specify the discounted price for each item.
- 7.3 Freight is FOB destination. No itemized shipping charges will be accepted.
- 7.4 Vendor must provide all technical specifications and manuals (documentation) at the point of sale.
- 7.5 The awarded Vendor must provide an “exploded” equipment list directly to AVAYA to be used for an onsite inventory prior to implementation. If there are any discrepancies, issues, or missing parts, the awarded Vendor will work directly with AVAYA to a resolution.
- 7.6 The awarded Vendor must agree to the return of any items not needed or required during or immediately after implementation. Vendor will not invoice Medicaid for these returned items nor will Vendor charge a restocking fee.
- 7.7 When completing Attachment A, *Product List and Cost Proposal Form*, Vendor must provide a cost for each item, even if the cost is \$0.00. Do not leave any cost fields blank. Though not required, Vendors are encouraged to submit cost information using the MS Excel Spreadsheet that is included as a separate file.

8. PROPOSAL EXCEPTIONS

- 8.1 Vendor must return the attached *Proposal Exception Summary Form*, Attachment B, with all exceptions listed and clearly explained or state “No Exceptions

Taken.” If no *Proposal Exception Summary Form* is included, the Vendor is indicating that no exceptions are taken.

- 8.2 Unless specifically disallowed on any specification herein, the Vendor may take exception to any point within this memorandum, including a specification denoted as mandatory, as long as the following are true:
 - 8.2.1 The specification is not a matter of State law;
 - 8.2.2 The proposal still meets the intent of the procurement;
 - 8.2.3 A *Proposal Exception Summary Form* (Attachment B) is included with Vendor’s proposal; and
 - 8.2.4 The exception is clearly explained, along with any alternative or substitution the Vendor proposes to address the intent of the specification, on the *Proposal Exception Summary Form* (Attachment B).
- 8.3 The Vendor has no liability to provide items to which an exception has been taken. ITS has no obligation to accept any exception. During the proposal evaluation and/or contract negotiation process, the Vendor and ITS will discuss each exception and take one of the following actions:
 - 8.3.1 The Vendor will withdraw the exception and meet the specification in the manner prescribed;
 - 8.3.2 ITS will determine that the exception neither poses significant risk to the project nor undermines the intent of the procurement and will accept the exception;
 - 8.3.3 ITS and the Vendor will agree on compromise language dealing with the exception and will insert same into the contract; or,
 - 8.3.4 None of the above actions is possible, and ITS either disqualifies the Vendor’s proposal or withdraws the award and proceeds to the next ranked Vendor.
- 8.4 Should ITS and the Vendor reach a successful agreement, ITS will sign adjacent to each exception which is being accepted or submit a formal written response to the *Proposal Exception Summary* responding to each of the Vendor’s exceptions. The *Proposal Exception Summary*, with those exceptions approved by ITS, will become a part of any contract on acquisitions made under this procurement.
- 8.5 An exception will be accepted or rejected at the sole discretion of the State.

- 8.6 Prior to taking any exceptions to this LOC, the individual(s) preparing this proposal first confer with other individuals who have previously submitted proposals to ITS or participated in contract negotiations with ITS on behalf of their company, to ensure the Vendor is consistent in the items to which it takes exception.

9. SCORING METHODOLOGY

ITS will use cost to determine the lowest and best proposal.

10. INSTRUCTIONS TO SUBMIT PRODUCT AND COST INFORMATION

Please use the attached *Cost Information Form* (Attachment A) to provide cost information. Follow the instructions on the form. Incomplete forms will not be processed.

11. DELIVERY INSTRUCTIONS

- 11.1 **Vendor must deliver the response to Paula Conn at ITS no later than Monday, December 7, 2009, at 3:00 P.M. (Central Time).** Responses may be delivered by hand, via regular mail, overnight delivery, e-mail, or by fax. Fax number is (601) 354-6016. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF PROPOSALS. It is solely the responsibility of the Vendor that proposals reach ITS on time. Vendors should contact Paula Conn to verify the receipt of their proposals. Proposals received after the deadline will be rejected.

Enclosures: Attachment A, Product List and Cost Proposal Form
Attachment B, Proposal Exception Summary Form
Attachment C, Delivery Addresses

**ATTACHMENT A
PRODUCT LIST AND COST PROPOSAL**

Company

Name: _____

Date: _____

Contact Name: _____

Phone #: _____

Contact E-mail: _____

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|--------|-------------------------------|-----|-----------|---------------|-----------------|
| | ROBERT E. LEE BUILDING | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 212860 | CC SIP EAS AVAIL AGTS TRAC | 625 | | | |
| 224272 | C-LAN INTF CP TN799DP - NO | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|-----------------------------------|-----|-----------|---------------|-----------------|
| | GREENVILLE REGIONAL OFFICE | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 3 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 3 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 18 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 18 | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------|-----|-----------|---------------|-----------------|
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 3 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 2 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 2 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 2 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 2 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 2 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------------|-----|-----------|---------------|-----------------|
| | GREENWOOD REGIONAL OFFICE | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 3 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 3 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 20 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 20 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 3 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------|-----|-----------|---------------|-----------------|
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 2 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 2 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 2 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 2 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 2 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|---------------------------------|-----|-----------|---------------|-----------------|
| | GULFPORT REGIONAL OFFICE | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 4 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 4 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 35 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 35 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 8 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 3 | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------|-----|-----------|---------------|-----------------|
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 1 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 1 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 1 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 1 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|------------------------------------|-----|-----------|---------------|-----------------|
| | HATTIESBURG REGIONAL OFFICE | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 3 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 3 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 27 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 27 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 6 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 2 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 2 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 2 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 2 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 2 | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------|-----|-----------|---------------|-----------------|
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|---------------------------------------|-----|-----------|---------------|-----------------|
| | JACKSON/CANTON REGIONAL OFFICE | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 2 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 8 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 8 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700460538 | EM200 BRANCH EXPANSION UNI | 1 | | | |
| 700460660 | 10 CHANNEL DSP DAUGHTERBOA | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 65 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 65 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 16 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 4 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 6 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 1 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 1 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 1 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 1 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 3 | | | |
| | | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|------|----------------------------|-----|-----------|---------------|-----------------|
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|---------------------------------|-----|-----------|---------------|-----------------|
| | MERIDIAN REGIONAL OFFICE | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 3 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 3 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 21 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 21 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 3 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 2 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 2 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 2 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 2 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 2 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|---------------------------------|-----|-----------|---------------|-----------------|
| | PICAYUNE REGIONAL OFFICE | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 3 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 3 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 24 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 24 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 6 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 2 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 1 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 1 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 1 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 1 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|--------|-------------------------------|-----|-----------|---------------|-----------------|
| | TUPELO REGIONAL OFFICE | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------|-----|-----------|---------------|-----------------|
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 3 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 3 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 22 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 22 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 3 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 2 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 1 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 1 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 1 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 1 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------------|-----|-----------|---------------|-----------------|
| | VICKSBURG REGIONAL OFFICE | | | | |
| | | | | | |
| 113090 | ENTERPRISE CONFIG TO QUOTE | 1 | | | |
| 185446 | AVAYA COMMUNICATIONS SOLUT | 1 | | | |
| 185840 | CM MODEL ADDITIONS | 1 | | | |
| 193806 | UTILITY TRIGGER REM GATEWA | 1 | | | |
| 226036 | CM5 W/G430 LSP W/CMEE SFTW | 1 | | | |
| 405362641 | PWR CORD USA | 1 | | | |
| 700383920 | IP PHONE 9640 GRY 9640D01A | 3 | | | |

| MFG# | DESCRIPTION | QTY | UNIT COST | EXTENDED COST | WARRANTY PERIOD |
|-----------|----------------------------|-----|-----------|---------------|-----------------|
| 226221 | RLTY UNIT NUANCE VOCON3200 | 3 | | | |
| 700454481 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 226571 | RLTY UNIT SNMP EMANATE MAS | 1 | | | |
| 700454499 | CM5.2 LINUX UNITY SFTW CD | 1 | | | |
| 700461205 | IP PHONE 9620C CHARCOAL GR | 17 | | | |
| 226221 | RLTY UNIT NUANCE VOCON3200 | 17 | | | |
| 700462518 | 9600 SBM24 BUTTON MOD GRY | 3 | | | |
| 700463532 | S8300D SERVER - NON GSA | 1 | | | |
| 229271 | RLTY PREPAY AMI AMIBIOS8 | 1 | | | |
| 700464506 | USB MODEM USR5637-OEM 56K | 1 | | | |
| 700466626 | MM711 ANLG MEDIA MODULE - | 2 | | | |
| 700469273 | G430 MEDIA GATEWAY | 1 | | | |
| 226099 | RLTY UNIT WINDRIVER VXWORK | 1 | | | |
| 226436 | RLTY PREPAY RADVISION SLS | 15 | | | |
| 212365 | ADDITIONAL PRODUCTS CATALO | 1 | | | |
| 700428204 | AWH-55+ WRLS HEADSET W/HSC | 2 | | | |
| 184816 | POWER MODEL | 1 | | | |
| 700434798 | UPS ENVIRONMENTAL PROBE | 2 | | | |
| 700465305 | PW9130 1500 120V RACK W /S | 2 | | | |
| 700465461 | 9130 1500 VA EXTENDED BAT | 2 | | | |
| 700465503 | 9130 BDM FOR 700-1500VA RC | 2 | | | |
| 700411168 | SPKRPH 4690IP W/O MICS RHS | 1 | | | |
| | | | | | |
| | TOTAL EXTENDED COST | | | | |

ATTACHMENT B
PROPOSAL EXCEPTION SUMMARY FORM

| ITS LOC Reference | Vendor Proposal Reference | Brief Explanation of Exception | ITS Acceptance (sign here only if accepted) |
|--|--|---|--|
| (Reference specific outline point to which exception is taken) | (Page, section, items in Vendor's proposal where exception is explained) | (Short description of exception being made) | |
| | | | |
| | | | |
| | | | |
| | | | |

**ATTACHMENT C
DELIVERY ADDRESSES**

| DIVISION OF MEDICAID REGIONAL OFFICES | | |
|---|---|--|
| GREENVILLE REGIONAL OFFICE 585 Tennessee Gas Road Greenville, MS 38701-8160 662-332-9370 Peggy Alexander, Supervisor | HATTIESBURG REGIONAL OFFICE 132 Mayfair Blvd. Hattiesburg, MS 39402-1463 601-264-5386, Laura McLain, Supervisor | PICAYUNE REGIONAL OFFICE 1845 Cooper Road Picayune, MS 39466 601-798-0831, Chris Freeland, Supervisor |
| GREENWOOD REGIONAL OFFICE 805 W. Park Avenue, Suite 6 Greenwood, MS 38930-2832 662-455-1053 - Deborah Woods, Supervisor | JACKSON/CANTON REGIONAL OFFICE 550 High Street, Suite 1000 Jackson, MS 39201 601-359-6017 - Debbie Stuart | TUPELO REGIONAL OFFICE 1742 McCullough Blvd. Tupelo, MS 38801-7101 662-844-5304 - Claire Tutor, Supervisor |
| GULFPORT REGIONAL OFFICE 101 Hardy Court Shopping Center Gulfport, MS 39507-2528 228-863-3328 - Kendra Landry, Supervisor | MERIDIAN REGIONAL OFFICE 3848 Old Hwy 45 N. Meridian, MS 39301 601-483-9944 - Bob McHann, Supervisor | VICKSBURG REGIONAL OFFICE 2734 Washington Street Vicksburg, MS 39180-4656 601-638-6137 - Tabitha Collins, Supervisor |

PLEASE NOTE: The Jackson/Canton and Gulfport Regional Offices will be relocating. For these two locations, the above is the delivery address for the equipment but not the installation location.